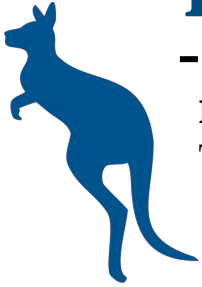


2026 TROOP FALL PRODUCT MANAGER'S GUIDE

girlscouts
of north-central
alabama

READY TO explore



Membership Incentive for MY2028 - Early Renewal (Spring of 2027)

Troop Requirements:

- \$400 per troop sales in Fall Product **AND** each girl sells 175 packages of cookies
- Rebate will be \$40 per girl

JOIN THE FUN & EARN REWARDS!

ALL TROOPS RECEIVE 20% PROCEEDS & EARN REWARDS

- \$200 + 20 emails + create avatar + share site = personalized patch
- \$325 in combined sales = small kangaroo
- \$700 in combined sales = large kangaroo
- \$1000 in combined sales = Save the Girls phone strap and Octobuddy phone mount OR Stanley Vitalize Carry-all Bag OR \$50 in Council Cash



TROOP REWARD - Troops that participate in the 2026 Fall Product Program with \$1,900 in combined sales AND submit a Cookie Initial Order AND have a PGA of 250+ will receive an additional \$0.03 per package in cookie proceeds.

CROSSOVER REWARD - Girls who sell \$700+ in the Fall Product Program **AND** 700+ packages of cookies will receive a Lululemon Sling Bag!

WHY PARTICIPATE?

- Incredibly easy for troops, volunteers, families, and customers!
- Short, fun, and engaging product sale for friends and families!
- Opportunities to earn troop proceeds, rewards, and membership incentives!
- Girls learn valuable leadership skills:
 - Goal Setting
 - People Skills
 - Decision Making
 - Money Management
 - Business Ethics

GETTING STARTED:

- Follow the link sent to your email address the week of September 14, 2026, to access the M2 site. If you have not received your link by the end of the week, contact: customercare@girlscoutsnca.org.
- Complete the M2 system training when you log-in for the first time.
- Create your Avatar!
- Send the Parent/Guardian email blast to the families in your troop - a required step to earn your Personalized Patch!

DATES TO REMEMBER

September 18, 2026
September 25, 2026
September 27, 2026
October 28, 2026
 October 26, 2026
 October 28, 2026
 October 28, 2026
 November 3, 2026
 November 10-13, 2026
November 27, 2026
 December 1, 2026
 December 2, 2026
 December 7-11, 2026

Early Access for Troop Volunteers
Fall Product Program Begins!
Fall Product Program Rally at the DreamLab
Fall Product Program Ends
Family deadline for entering in-person orders, **11:59 p.m.**
Troop deadline for entering in-person orders, **11:59 p.m.**
Service Unit deadline for entering in-person orders, **11:59 p.m.**
 Family deadline to make **reward choices**, **11:59 p.m.**
 Delivery of in-person nut/chocolate items to Service Units
All monies due must be turned in to TFPM
 Delinquent Account Forms Due to GSNCA
 Council ACH Sweep
Estimated Rewards Delivery to SUFPMs



Meet the Merchandise - Fall 2026

Tervis Tumblers® - tumblers, water bottles & more
Personalized Products - stationary, note pads, picture frames
Magazines - print and digital options available
Candles - Crossroads Candles in your favorite scents
Nuts & Candy - premium chocolate, gourmet candy, nuts and snack mix (**New** Seasoned Snack Mix & Cranberry Trail Mix!)
Bark Box - custom treats and toys for your furry friend

2026 PROGRAM PARTICIPATION OPTIONS

Money Collection			Delivery to Customer
Nuts & Chocolate	In-Person	- Girls collect money from customers (TFPM decides whether at time of delivery or during initial order) - Family/Troop enters orders into M2 by the appropriate deadline - Girls turn in money to troop	Delivered by girls to customers
Nuts & Chocolate	Online Direct Ship	- Girls create their personalized storefront in M2 and send emails to friends and family - Customers pay online, including the cost of shipping - Orders are automatically credited to the girl in M2	Shipped directly to the customer (1-2 weeks standard delivery after processing)
Nuts & Chocolate	Online Girl Delivered	- Girls create their personalized storefront in M2 and send emails to friends and family - Customers pay online - Orders are automatically credited in M2	Delivered by girls to customers (If delivery is not available for an online order, contact M2 by Oct. 28 to cancel)
Magazines & More	Other Items Online ONLY	- Girls create their personalized storefront in M2 and send emails to friends and family - Customers pay online - Orders are automatically credited in M2	Shipped directly to the customer (6-8 weeks standard delivery after order processing)

SNACK SACKS: DIRECT SALE OF FALL PROGRAM CANDY AND NUTS

Girl Scout Troops and Girl Scouts can participate in the Snack Sack Program (direct sale of fall program candy and nuts) as part of the 2026 GSNCA Fall Product Program. Snack Sacks offer an optional way for troops and girls to reach their customers—with products in hand during the Fall Product Program!

Troops and girls will order the bags and will pick them up the week the program starts – September 25. All Snack Sack purchases will count towards the troop and/or girl sales, with troop proceeds and girl rewards included. **There is a limited number of Snack Sacks available.** Orders will be filled on a first-come, first-served basis. Order early!

READY TO EXPLORE

SNACK SACK 1 - \$112.50

Pecan Caramel Supremes	2	\$19.00
Dark Chocolate Sea Salt Caramels	1	\$10.00
Praline Pecans	2	\$30.00
Mini Gummie Butterflies	1	\$9.00
Seasoned Snack Mix	1	\$9.00
Sweet & Smokey Almonds	1	\$11.00
Peppermint Bark Rounds Tin	1	\$16.50
Spicy Cajun Mix	1	\$ 8.00

SNACK SACK 2 - \$117.50

Pecan Caramel Supremes	3	\$28.50
Dark Chocolate Sea Salt Caramels	1	\$10.00
Praline Pecans	2	\$30.00
Mini Gummie Butterflies	1	\$9.00
Seasoned Snack Mix	1	\$9.00
Peanut Butter Elephants	1	\$8.00
Chocolatey Covered Almonds	1	\$12.00
Chocolatey Covered Raisins	1	\$11.00



DID YOU KNOW?

- Kangaroos can hop up to 35 miles per hour in short bursts.
- A kangaroo can leap 30 feet, as long as a school bus!
- Kangaroos are 4-6 feet tall when standing.
- Kangaroos can sleep while sitting up and resting their tail on the ground.
- Fun facts, FAQs, resources, manuals, Fall Product training slides, and more can be found in **Rallyhood!**

WE ♥ TO CARE TO SHARE

- All donations will support Hometown Heroes - local first responders, veterans, military, and front-line workers.
- Donations are collected in \$7 increments and the troop receives 20% in proceeds of the total donations sold.
- GSNCA will take care of delivering the product!
- Girls earn the Care to Share patch by receiving 5 or more donations.

VOLUNTEER M2 ACCESS

- Volunteers receive an email invitation from M2 explaining how to access the site & get started.
- Didn't receive an email? No problem! Visit www.gsnutsandmags.com/admin and select "Forgot Password."
 - Your access will prompt you to create a password to access your M2 Volunteer account. Returning users can log-in using your existing credentials.
 - Complete information prompts
 - Watch a short training video
 - Create your Avatar
 - Send your Parent/Guardian Email Blast
- You will see a list of pre-uploaded girls. If you are missing girls, please check their membership status in MyGS. Contact Membership Services for girls that are NOT registered.
- Participants can enter their own paper orders into their accounts through October 26, 2026.
- **Reminder:** To be uploaded & receive access to M2, volunteers **must** be a current, registered member, sign the TFPM Position Description, and have a current background check on file.

ADDING GIRL ORDERS IN M2

- Troop Leaders must enter any in-person orders not entered by parents into M2. Leaders can enter orders after the cut-off for girls at 12:00 a.m. on October 28, 2026.
 - Choose Paper Order Entry from your dashboard. Click the pink pencil next to the girl's name to edit/enter orders.



BANKING TIPS

- Troops must have a bank account. Contact kselfzer@girlscoutsncs.org if you need assistance.
- Deposit all cash into your bank account and keep all receipts!
- Amount owed to Council will be automatically calculated in M2 and will be deducted via ACH debit on December 2, 2026.

M2 TIPS

- Only order the exact number of products sold as the products cannot be returned.
- DO NOT enter items purchased online.
- Rewards are automatically calculated. Please note - Rewards take 1-2 hours to update after adjustments have been made to products sold.

WRAPPING UP THE PROGRAM

- Remember, ALL PRODUCT is automatically submitted for fulfillment. There is no "submit" button!
- Coordinate with your Service Unit Fall Product Manager to pick up your troop's products.
- Print a delivery ticket for each girl's order from your dashboard. Inspect the order and have parents sign the ticket at pick-up.
- Reward deliveries will be coordinated with your Service Unit Fall Product Manager.
- Troops should make sure girls are coordinating product deliveries.
- Girls will have an online report of orders with email addresses and phone numbers
- Happy customers are returning customers!



- Additional resources and information can be found in **Rallyhood!**
- Program materials, fun kangaroo activities, and more can be found in **Rallyhood!**
- For Council related details, contact your Service Unit Fall Product Manager or contact customer care@girlscoutsncs.org / 800.734.4541.
- For questions regarding the M2 storefront, contact M2 Customer Service at question@gsnutandmags.com or 800.372.8520.
- My SUFPM is: _____ Email: _____ Phone: _____